

MULTIHULL NEWS N°01-2022



NEEL 47 cruising Caribbean Islands for Christmas with cat sale

Dear Multihuller,

News in times of the ongoing pandemic:

Our life, Covid-19-determined, is still different, we set ourselves apart and find each other in the pandemic. The world is holding its breath and we continue to come to terms with global uncertainty. The pandemic situation has led many to rethink, life plans are being adapted to the destabilized everyday situation and dreams of starting a life under sails become realized. The shipyards' order books are correspondingly full and the market for used multihulls has been swept empty. If possible, everyday life, which has been thrown into emergency mode by the pandemic, is bypassed. The ARC (Atlantic Rally for Cruisers) 2021 as an organized Atlantic regatta was booked out long before the official confirmation. In the meantime the fleet arrived and the winner is the NEEL 47 *BIGBIRD*, that finished the Race leg from Mindelo to Grenada after just fourteen days, six hours and fifty-three minutes, honored as *First Multihull on corrected time* ahead of the others. Mid December, all yachts and crews have arrived in the Caribbean, vaccinated or recovered and tested, in keeping with the Christmas festival and tropical New Year's Eve celebration.

The year 2021 was challengingly different for all of us, there was a lot to do. We handed over twenty-two multihulls that are now sailing with the new owners across the oceans or are ready for vacation trips on European waters. In order to continue to do our work reliably and resiliently in the future with the continuously increasing demand for multihulls suitable for the ocean, we have gained two new employees for our cat sale team, who support us with competence, expertise, fresh momentum and enthusiasm for sailing.

The ship broker Noah Recktenwald is entrusted with the care of the numerous new-building orders of the AVENTURA shipyard and coordinates the visits and conferences for the individual configuration of the catamarans in the owner's sense, from the start of the project to the handover.

In the dual course of study, five days a week, employed by us, my son Jelte Tietze controls and updates our homepage as webmaster and supports us in all customer care tasks when things get tight again.

Meike Patzwald-Dreger, who has been part of the team for twenty-one years now, has stayed for good reasons. She is responsible for the acceptance and appealing presentation of our second-hand offers and all of the office bureaucracy.

Reorganized, this time brings us new tasks and incentives in our dedicated endeavor to serve our customers with the best multihulls. In contemplation, the view sharpens and allows new decisions and innovations.

After three decades as a multihull broker and shipyard agency, cat sale offers an excellent selection of the best owner-oriented performance multihulls for a safe and comfortable life aboard. We advise our clients personally and comprehensively on their way on board. With experience and commitment, we help to find the ocean-going yacht that meets your requirements, for a safe life on board in the oceans and to define it in detail according to your wishes. In a trustful network with the sailors, shipyards, designers and constructors of the multihull scene, we work with passion and want to continue to support our customers as a reliable and competent partner in the years to come and promote the development of multihulls.

NEWS

In the segment of performance multihulls, which was previously occupied by the OUTREMER shipyard at cat sale, we took over the representation of two excellent, competitive and most experienced traditional shipyards in 2021,



McConnaghy 52 Luxury Performance cruiser available 2022 for first sea trials on the Med.

Mc-Conaghy

McConaghy - Multihulls have been represented by cat sale since 2021 as a competitive addition to the EU multihull market. We would be happy to advise you as a direct contact for these innovative multihull designs from the Australian / Chinese McConaghy shipyard, which with over 50 years of experience is one of the leading shipyards in the construction of luxury yachts with innovative designs and impressive sailing properties, McConaghy also covers the 52' - 90' segment performance multihulls.



ITACATAMARANS

We have been on friendly terms for a while and now, after the convincing presentation of ITACAT 14.99 at the Cannes Show 2021, we took over the representation of this renowned Italian shipyard. The ITACATAMARANS team produces individually defined owner versions of the ITACAT 14.99 design at the shipyard in the Marche region, awarded the title MULTIHULL of the year 2020. This design combines impressive lines and Italian boat building in a carbon / EPOXY construction, of course built using the vacuum infusion process. Each ITACAT14.99 is individually configured according to the owner's wishes and manufactured under our construction supervision in a twelve-month construction period for the highest demands on quality and design.



more performance, more seaworthiness, more living space, more comfort, 4sale at cat sale

NEEL TRIMARANS

Eric Bruneel began the success story of the NEEL shipyard, after years of active ocean racing, with the construction of a highly innovative 50' trimaran-prototype, that he test-sailed on an Atlantic lap and, after the convincing test phase, fundamentally revolutionized the trimaran-design. Thanks to the collaboration with two internationally renowned multihull designers, Michel Joubert and Bernard Nivel, inspiring ocean trimarans with outstanding sailing performance and an absolutely revolutionary space utilization concept, the *Loft on floats*, were created. The NEEL-TRIMARANS design was developed. Awarded the title "most innovative boat USA 2013", the NEEL 45 design conquered the multihull scene and was built up to the last construction number N° 28 in 2020, before it became replaced by the NEEL 47 and NEEL 43 designs. The yard and workforce grew with the success and meanwhile the yard in La Rochelle delivers three new trimarans per month. The design palette ranges from the luxurious NEEL 65 ocean cruiser to the NEEL 43 trimaran. The NEEL 51 was awarded the title of "Europe's Yacht of the Year" and "Multihull of the Year" in 2018 and "Boat of the Year" in the USA in 2019. We continuously look after new buildings for all current NEEL TRIMARANS and are happy to assist you with any questions you may have at any time!

NEEL 43 / NEW 2021

After the end of production for the NEEL 45 successful model in summer 2020, we presented another NEEL TRIMARANS design, the youngest and smallest sister, NEEL 43. Length 12.80 m / width 7.40 m / draft 1.50 m / displacement 10.6 to / a.W. Sail area 120m² / engine Volvo 47 HP + sail drive / architect Marc Lombard Yacht Design Group,



Due to the innovative overall concept and the outstanding sailing ability, we are enthusiastic about the NEEL trimaran designs, which combine the spacious and comfortable living space on three hulls with the esprit and sailing fun of the classic yacht in an exemplary manner. The innovative development of the trimaran concept continues this year with the redesign of the now smallest NEEL 43 design. The 27 production slots booked at boot Düsseldorf in January 2020, right after the plan was presented, have now been handed over and production is running reliably and unchecked, despite the pandemic. On request, we offer sailing tests on board the NEEL trimarans directly at the shipyard in La Rochelle. We are happy to convince you with the outstanding sailing performance and the successful use of space of these nimble trimarans.

The compact-class below € 300.000,--



Broadblue 346 sailing ahead now available 4sae at cat sale

The Broadblue 346 Darren Newton (Dazcat-Design) designed cruising cat is built in Szczecin / Poland and combines modern design with English style and well-founded Polish boatbuilding. With a ship length of just 10.2 m, this cat offers excellent sailing performance. Designed for a maximum of six people in two double cabins aft and two single cabins in the bow areas, the interior is extremely voluminous and comfortable, even on longer sea trips. A certified for Ocean passages and, due to its compact width, also suitable for inland areas and lock passages, this catamaran offers enormous potential for use.



RAPIER 400 Performance Line by Broadblue, an open concept

The RAPIER 400 design got all the attributes of the classy open bridged deck catamaran. Slim hulls, above-average width and ample sail area, combined with a light, stiff sandwich construction, that guarantees outstanding sailing performance, seaworthiness and safety at sae.



AVENTURA 37 World-premiere at the Cannes-Show 2021 with cat sale

AVENTURA 34 / 37 (NEW 2021) / 44 / Power 10 / 14 (NEW 2021) / Tunisia

AVENTURA catamarans from Tunisia offer solid boat building in most attractive, modern LASTA design, at a fair price. The catamaran range offered by the medium-sized shipyard, which has been managed by Eric Roger for three decades, ranges from 34 to 44'. As of 2021, the AVENTURA 37 will be the successor to the AVENTURA 34, that has been nominated for * **EUROPEAN YACHT OF THE YEAR 2019** *. We presented the world premiere in September 2021 at the Cannes Show, where thirty new construction contracts were signed.



Panoramic view at the saloon aboard the **AVENTURA 37** to be defined with cat sale



With great regret, we learned of the sudden death of the visionary catamaran developer James Wharram. With his open-mindedness and his personal commitment to the Polynesian catamarans, this free spirit initiated and enriched the multihull scene like no other. Regardless of common conventions, in private as well as in professional life, this multihull pioneer was enthusiastic, was ahead of his time and followed his ideals despite ridicule, malice and lack of money. His tireless commitment to making it possible to embark for a life under sails even with a limited budget was particularly noteworthy. Thanks to his blueprints, many succeeded in building a Wharram-catamaran and realizing the dream of living on board on two hulls. We wish James a good journey into the next world, of course on a multihull.

One of his famous designs available for sale at cat sale



Wharram Tiki 38 N°3 Bj. 2005 € 69.000,-- 4sale at cat sale

Recommended Multihulls pre-owned:

When the decision to start on board life has been made, the budget and the deadline is set, we offer a large selection of pre-owned multihulls that are ready to be taken over immediately. Whether fresh, after just a sabbatical Atlantic-circle, or after a safe circumnavigation around all the capes of the South Sea, ready for the next round, we offer seaworthy multihulls for a safe life on board, to fulfill sailing-dreams for every budget.

immediately available offers of sound ocean-cruising multihulls:



Freydis 46 Bj.1990 € 195.000,-- 4sale at cat sale



Dudley Dix DH 550 N°1 Bj.2016 € 655.000,-- 4sale at cat sale

All our immediately available offers of sound and seaworthy cruising multihulls you'll find at:

<https://www.cat-sale.de/en/yachtmarket/>



Since the **boot** / Düsseldorf has been cancelled because of the Corona pandemic,

We set course towards the La Grande Motte MULTIHULL-Show in April 2022.

We will be there to welcome clients aboard the cat sale distributed multihulls.



Looking forward to meet aboard soon,

Klaus Tietze & cat sale Team