

MULTIHULL NEWS N°6/2022



NEEL47 *MINIMOLE* leading the field at the Atlantic Rally for Cruisers 2022

Dear multihullers,

the sailing season 2022, which surprised us with irrepressible weather phenomena, now also on the European seas, and caused enormous damage, has been sailed. The first boat shows, after the lockdowns caused by the pandemic, were well attended again and others, such as the boot in Düsseldorf 2023, are planned with confidence. The boatyards surprise with innovations and new models. All of this in inflationary times, with difficult social conditions that challenge our ability to think beyond everyday life. In times of oscillating Covid-19 incidences, we are also being shaken by a war in Europe this year. World trade is coughing, supply chains are disrupted, grain carriers are rusting in the roadstead instead of distributing the wheat around the world. Europe's dependence on raw materials is slowing down the economy and accelerating inflation. Our world is changing and we arrange ourselves. Life plans are adapted to the destabilized everyday situation. Dreams of setting off into a limitless life under sail are awakened and realized. The order books of the shipyards are correspondingly full, and the market for used multihulls has been swept empty. If possible, everyday life that has been thrown into emergency mode, will be circumnavigated individually. We have adjusted our shipyard portfolio accordingly, currently defining and signing new construction orders for several handovers in spring 2024. In addition, sensational records are set by the multihulls on the Route du Rhum. First and foremost, the "low flight", which lasted 6 days, 19 hours, 47 minutes and 25 seconds, of the 30m Maxi-trimaran ***Edmond de Rothschild***, which shattered all previous records.



*Maxi-Tri *Edmond de Rothschild* on a record run to victory at the Route du Rhum 2022*

Repositioned, this time brings us new tasks and incentive in our committed efforts to serve our customers with the best multihulls. After three decades as a multihull broker and shipyard representative, cat sale offers an excellent selection of the best owner-oriented performance multihulls for long voyages. We advise you personally and comprehensively on your way on board. With experience and commitment, we help to find the ocean-going yacht that meets your requirements for safe life on board the oceans and to define it in detail according to your wishes. Trustingly networked with the sailors, shipyards, designers and constructors of the multihull world, we work with passion for our clients and want to continue to support them as a reliable and competent partner in the years to come.

The current cat sale portfolio:

- **NEEL TRIMARANS** 43-65' innovative performance-cruiser / FR
- **NAUTITECH** 40 & 44' traditional-yard, Quality + Performance / FR
- **AVENTURA** 37-45' awarded modern LASTA-Designs / TN
- **Broadblue/RAPIER** 33-55' Darren Newton GB / J. Peter Designs / DE
- **McConaghy** 60' + top-segment of elegant performance-cruiser / CN
- **ITACATAMARANS** Italian design-perfektion a la carte / IT

Crew growth at cat sale

In order to provide our customers with reliable, professional and personal support, we expanded the cat sale team in September 2022 to include another experienced employee, shipbuilding engineer Jens Klose. He is specifically responsible for project planning, technical equipment and construction supervision.

ITACATAMARANS (plan-presentation ITA 15.49 at the boot 2023 with cat sale)



ITACATAMARAN sailing ahead at the ARC-2022

The ITACATAMARANS team manufactures individually defined owner versions of the ITA14.99 design, awarded the title **MULTIHULL OF THE YEAR 2020**. This design combines impressive lines and Italian boat building art in a carbon/EPOXY construction, of course built in the vacuum infusion process. Each ITACATAMARAN is individually configured according to the owner's wishes and manufactured in a twelve-month construction period to meet the highest standards of quality and design.

NEEL TRIMARANS

The NEEL 51 design was awarded the titles "**EUROPEAN YACHT OF THE YEAR 2018**" "**Multihull of the Year**" in 2018, as well as "**Boat of the Year**" in the USA in 2019.



NEEL 52 NEW 2023 –plan-presentation at the boot Düsseldorf, 15-B-41 with cat sale

After almost fifty NEEL 51 trimarans were handed over, the Marc Lombard Design Office was commissioned to construct an optimized design for the 50' Ocean Class segment, which had

been successfully occupied by NEEL trimarans. The result is the NEEL 52, which can be individually adapted to the respective sailing program with numerous layout variants.

Everything is new about this design, and still benefits from the proven virtues of the successful predecessor model. The construction of the first NEEL 52 has started, and we expect the presentation of the prototype, NEEL 52 N°1, in La Rochelle as early as February 2023. The "soft opening" will then be followed by a six-month test sail phase. In addition to the constructors, designers and boat builders, we also invite interested customers to optimize the new NEEL 52 design for the series with as many knowledgeable people as possible. We are constantly supervising new builds of the NEEL trimaran designs and are always happy to answer any questions you may have! Due to the innovative overall concept and the outstanding sailing ability, we are enthusiastic about the NEEL trimarans, which combine the spacious and comfortable living space on three hulls with the esprit and sailing fun of the classic yacht in an exemplary manner. On request, we offer sailing tests on board the NEEL trimarans directly at the shipyard in La Rochelle. We would like to convince you with the outstanding sailing performance and the successful space utilization concept of these nimble trimarans.



NEW! AVENTURA 45 Renderings to be presented by cat sale at the boot Düsseldorf in January 2023

AVENTURA catamarans from Tunisia offer solid boat-building, modern LASTA design and very attractive prices. cat sale has been representing the Aventura shipyard in German-speaking Europe since 2002 and plans to hand over seven more new builds from 37-45' to the proud owners in 2023. The most produced AVENTURA 37 design to date was nominated as "**EUROPEAN MULTIHULL OF THE YEAR 2021**". The AVENTURA 14 POWER catamaran received the ***MULTIHULL OF THE YEAR 2022*** award in France. Due to the great demand, the shipyard management has streamlined the production lines and will only produce three designs from 2023: AVENTURA 37 / AVENTURA 14 POWER / and from autumn the AVENTURA 45 (plan presentation with cat sale at the boot in Düsseldorf).



We offer an exclusive opportunity, just before Christmas:

Nautitech Exclusive December-days!

In good co-operation with the shipyard we like to welcome you, for an exclusive sea trials session on **December 13th 2022 with the NAUTITECH 40 OPEN, at La Rochelle.**

In addition, we offer first-class second-hand multihulls:

When you have decided to start life on board, the budget and the deadline is set, we offer a large selection of multihulls that are ready to take over immediately. Sailed in, after a round of the Atlantic on a sabbatical, or after safely circumnavigating all the capes of the South Seas, ready for the next long voyage, we offer seaworthy multihulls for safe life on board on long voyages for every budget. You can find all our offers of ocean-going and immediately available multihulls at:

<https://www.cat-sale.de/yachtmarkt/>

Welcome at the boot Düsseldorf from 21st to 29th January 2023

We look forward to personal encounters and constructive discussions between the multihulls at the boot in Düsseldorf.



cat sale welcomes you at the **boot Düsseldorf** in position **15-B-41**

After the cancellation of the boot 2022 due to the Covid-19 pandemic, we are now inviting you to visit the boot 2023, where, as usual, we will be presenting our extensive range of excellent first and second-hand multihulls. In January 2023, we await you in **hall 15** between the multihulls at our stand **15-B-41**. There we advise visitors with commitment, experience and pleasure in the selection and equipment of suitable multihulls for a comfortable and safe life on board and with all questions about boats.

Again, a multihull represented by cat sale will be the focus of interest next year. The **NAUTITECH 44 Open** catamaran has been nominated for selection for the ***EUROPEAN MULTIHULL OF THE YEAR 2023*** We look forward to the decision with confidence and are still offering you NAUTITECH production slots for the handover for the 2024 sailing season.

For all questions about buying and selling your multihull, from the selection to travel planning, we are also happy to be your personal contact at the **boot** and look forward to your visit.

You will receive the latest information and a personal invitation to visit the boot in the next NEWSLETTER.

We wish you a pleasant end to the year 2022 and look forward to seeing you again at the boot Düsseldorf 2023



Klaus Tietze & cat sale Crew